



## 2009 Acquisition Guidelines

### Property Types

- Industrial (bulk, distribution, flex)
- Office (CBD, suburban, medical)
- Social Infrastructure (Hospitals, Schools, Courthouses, etc.)
- Specialty Uses (Data Center, Student Housing, etc.)
- GSA Leased Properties

### Financial Profiles

- Stabilized
- Value-add (leasing risk, repositioning, etc.)
- Redevelopment
- Development
- All deal sizes

### Virginia Locations

- Richmond
- Hampton Roads
- Northern Virginia/DC
- Fredericksburg
- Winchester/Front Royal
- Charlottesville
- Staunton/Harrisburg
- Roanoke
- I-95, I-81, I-64 and I-66 corridors

### Contact Information

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