

# Project Resume



Project Name	Size	# Bldgs.	Value Product Type	Partner/Client	Project Type
<b>Duke Industrial Portfolio</b> Atlanta, GA Orlando, FL Raleigh, NC Nashville, TN Cincinnati, OH Columbus, OH Cleveland, OH Minneapolis, MN	14,272,323 SF	220	\$1,009,000,000 Light Distribution	Duke Realty Corporation	Acquisition/Disposition
<b>AMB Core Markets Portfolio</b> Atlanta, GA Austin, TX Baltimore/Washington D.C. Chicago, IL Dallas, Fort Worth, TX Houston, TX Los Angeles, CA Miami, FL New York, NY San Francisco, CA Seattle, WA	5,495,532 SF	97	\$593,250,000 Bulk Distribution	AMB Property Corporation	Acquisition/Disposition
<b>Carolina Industrial Portfolio</b> Charlotte, NC Charleston, SC Greenville/Spartanburg, SC	3,808,673 SF	25	\$214,245,000 Bulk Distribution	Johnson Development	Acquisition/Disposition
<b>171 17th Street @ Atlantic Station</b> Atlanta, GA	509,237 SF	1	\$170,500,000 High Rise Office	AIG Global Real Estate Jacoby Development	Acquisition/Disposition
<b>Cabot Investment Trust IPO</b> New York, NY			\$157,000,000 Light Distribution	Cabot Investment Trust	Investment Banking/Advisory
<b>AMB Atlanta I-85 Portfolio</b> Atlanta, GA	2,279,012 SF	13	\$123,746,100 Bulk Distribution	AMB Property Corporation	Acquisition/Disposition

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<b>MK Industrial Portfolio</b> Atlanta, GA	2,880,611 SF	38	\$109,700,000 Light Distribution	MK Management	Acquisition/Disposition
<b>AMB National Portfolio</b> Exit 8A, NJ Atlanta, GA Orlando, FL Cincinnati, OH Minneapolis, MN	2,286,485 SF	22	\$107,492,000 Light Distribution	AMB Property Corporation	Acquisition/Disposition
<b>Williams Farm Development</b> Chesapeake, VA	4,000 Acres		\$100,000,000 Mixed Use	Southern Chesapeake Land Company	Investment Banking/Advisory
<b>AMB Memphis Portfolio</b> Memphis, TN	1,883,845 SF	17	\$84,700,000 Light Distribution	AMB Property Corporation	Acquisition/Disposition
<b>AMB Charlotte Portfolio</b> Charlotte, NC	1,312,713 SF	21	\$83,755,860 Light Distribution	AMB Property Corporation	Acquisition/Disposition
<b>Franklin Forest and Northwoods Business Parks</b> Atlanta, GA	960,791 SF	23	\$71,700,000 Light Distribution	First Industrial Realty Trust	Acquisition/Disposition
<b>Oakmont Industrial Portfolio</b> Atlanta, GA	1,581,438 SF	12	\$69,396,169 Bulk Distribution	Oakmont Industrial Group	Acquisition/Disposition
<b>Southeastern Industrial Portfolio</b> Atlanta, GA	1,688,312 SF	9	\$65,700,000 Bulk Distribution	Principal Real Estate Investors	Acquisition/Disposition
<b>Lenox Park</b> Atlanta, GA	361,861 SF	3	\$60,376,823 Mid Rise Office	BellSouth Telecommunications	Site Selection
<b>Jackson 85 Distribution Center</b> Atlanta, GA	2,000,000 SF	2	\$60,000,000 Bulk Distribution	RACO General Contractors	New Development
<b>Allianz Atlanta Industrial Portfolio</b> Atlanta, GA	1,459,802 SF	4	\$58,650,000 Bulk Distribution	Allianz Life Insurance Co.	Acquisition/Disposition
<b>Liberty Square I &amp; II</b> Greenville, SC	420,791 SF	2	\$58,000,000 High Rise Office	Liberty Property Trust	Acquisition/Disposition

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<b>ProLogis Tennessee Portfolio</b> Memphis, TN Chattanooga, TN	2,302,827 SF	20	\$56,597,024 Light Distribution	ProLogis	Acquisition/Disposition
<b>Gwinnett Park - Pool 1</b> Atlanta, GA	1,026,640 SF	19	\$55,680,000 Light Distribution	Duke Realty Corporation	Acquisition/Disposition
<b>Barrett Distribution and Kennestone Corners</b> Atlanta, GA	1,240,910 SF	14	\$52,000,000 Light Distribution	Northwestern Mutual Life	Acquisition/Disposition
<b>Southpark</b> Memphis, TN	1,610,584 SF	5	\$48,725,000 Bulk Distribution	L&B Realty Advisors	Acquisition/Disposition
<b>Atlanta Single Tenant Portfolio</b> Atlanta, GA	1,064,810 SF	3	\$46,250,000 Bulk Distribution	John W. Rooker and Associates, Inc.	Acquisition/Disposition
<b>Northridge Business Park (2nd)</b> Atlanta, GA	471,034 SF	7	\$43,447,000 Office Flex	LaSalle Investment Management	Acquisition/Disposition
<b>PetSmart Southeast Regional Distribution Center</b> Atlanta, GA	877,500 SF	1	\$42,350,000 Bulk Distribution	Seefried Properties	Acquisition/Disposition
<b>Crossroads Distribution Center - GA</b> Atlanta, GA	948,000 SF	7	\$41,059,801 Bulk Distribution	Republic Properties	New Development
<b>Jacksonville International Tradeport</b> Jacksonville, FL	848,914 SF	8	\$40,150,000 Light Distribution	Duke Realty Corporation	Acquisition/Disposition
<b>Regency Park North</b> Tampa, FL	202,076 SF	3	\$39,000,000 Single Story Office	Duke Realty Corporation	Acquisition/Disposition
<b>Nonconnah Corporate Center</b> Memphis, TN	1,157,646 SF	26	\$39,000,000 Light Distribution	Apollo Real Estate Advisors	Acquisition/Disposition
<b>Century Center</b> Memphis, TN	520,052 SF	7	\$38,125,000 Light Distribution	Sun Life Assurance Company	Acquisition/Disposition
<b>Riverview Distribution Center</b> Atlanta, GA	1,285,000 SF	4	\$38,077,781 Bulk Distribution	Republic Properties	Acquisition/Disposition
<b>Midland Industrial Portfolio</b> McDonough, GA	785,790 SF	3	\$37,100,000 Bulk Distribution	DP Partners	Acquisition/Disposition

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<b>Center of Commerce Pool 1</b> Orlando, FL	929,955 SF	11	\$37,000,000 Light Distribution	Principal Real Estate Investors	Acquisition/Disposition
<b>Bank of America @ Deerwood Park</b> Jacksonville, FL	418,829 SF	3	\$34,000,000 Suburban Office	Bank of America	REO Asset Advisory
<b>Northridge Business Park</b> Atlanta, GA	471,034 SF	7	\$33,750,000 Single Story Office	TMW Real Estate Group	Acquisition/Disposition
<b>South River Road Park</b> Cranbury, NJ	626,071 SF	2	\$33,500,000 Bulk Distribution	AMB Property Corporation	Acquisition/Disposition
<b>Powers Ferry Landing West</b> Atlanta, GA	526,403 SF	11	\$33,450,000 Suburban Office	JP Morgan Investment Management	Acquisition/Disposition
<b>Mercedes-Benz Central Parts Warehouse</b> Vance, AL	518,400 SF	1	\$33,300,000 Bulk Distribution	Graham & Company	Acquisition/Disposition
<b>Commerce 85</b> Commerce, GA	962,280 SF	1	\$33,250,000 Bulk Distribution	John W. Rooker and Associates, Inc.	New Development
<b>Oxmoor South and Perimeter Industrial Parks</b> Birmingham, AL	1,135,278 SF	6	\$32,970,000 Bulk Distribution	ProLogis	Acquisition/Disposition
<b>Business Center @ Lee Vista</b> Orlando, FL	325,056 SF	4	\$32,800,000 Office Flex	First Industrial Realty Trust	Acquisition/Disposition
<b>Walnut Fork Distribution Center</b> Atlanta, GA	810,000 SF	1	\$32,400,000 Bulk Distribution	John W. Rooker and Associates, Inc.	New Development
<b>Westpark One and Three</b> Hampton, VA	515,486 SF	2	\$32,218,000 Bulk Distribution	Cohen Financial	Acquisition/Disposition
<b>West Park Industrial Park</b> Orlando, FL	535,385 SF	11	\$32,200,000 Light Distribution	Morgan Stanley	Acquisition/Disposition
<b>Summit II Distribution Center</b> Memphis, TN	789,291 SF	1	\$32,050,000 Bulk Distribution	Principal Real Estate Investors	Acquisition/Disposition
<b>201 Greenwood Court</b> Atlanta, GA	800,000 SF	1	\$30,400,000 Bulk Distribution	First Industrial Realty Trust	Acquisition/Disposition

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<b>1200 and 1300 Riverplace Boulevard</b> Jacksonville, FL	304,933 SF	2	\$29,285,000 Mid Rise Office	Liberty Property Trust	Acquisition/Disposition
<b>Kellogg's Build-to-Suit</b> Atlanta, GA	903,000 SF	1	\$29,265,000 Bulk Distribution	Majestic Realty Co.	Acquisition/Disposition
<b>Horizon Creek Distribution Center</b> Atlanta, GA	483,437 SF	3	\$29,027,750 Bulk Distribution	AMB Property Corporation	Acquisition/Disposition
<b>Southridge Business Park</b> Atlanta, GA	438,191 SF	7	\$28,376,100 Light Distribution	CB Richard Ellis Investors	Acquisition/Disposition
<b>AirLogistics Center I</b> Atlanta, GA	456,580 SF	3	\$26,500,000 Air Cargo	Principal Real Estate Investors	Acquisition/Disposition
<b>Maitland 200</b> Orlando, FL	206,057 SF	1	\$26,294,000 Suburban Office	Westbrook Partners	Acquisition/Disposition
<b>Oakbrook Technology Campus</b> Atlanta, GA	512,540 SF	11	\$26,200,000 Light Distribution	Principal Real Estate Investors	Acquisition/Disposition
<b>Crossroads Distribution Center - FL</b> Orlando, FL	712,145 SF	4	\$26,150,000 Bulk Distribution	INVESCO	Acquisition/Disposition
<b>AEW Atlanta Portfolio</b> Atlanta, GA	1,126,404 SF	8	\$26,100,000 Light Distribution	AEW Capital Management	Acquisition/Disposition
<b>Greenwood/Riverport Portfolio</b> Louisville, KY Atlanta, GA	695,041 SF	2	\$26,095,000 Bulk Distribution	LaSalle Investment Management	Acquisition/Disposition
<b>Lenox Park - Land</b> Fulton County, GA	15 Acres	0	\$25,550,685 Office Land	Technology Park Atlanta, Inc.	Site Selection
<b>Interstate Northwest Business Park (2nd)</b> Atlanta, GA	282,287 SF	4	\$25,225,000 Office Flex	Simpson Organization, The	Acquisition/Disposition
<b>Tipton Industrial Portfolio</b> Atlanta, GA	578,517 SF	3	\$25,225,000 Bulk Distribution	RACO General Contractors	Acquisition/Disposition
<b>Technology Park</b> Orlando, FL	297,693 SF	5	\$25,200,000 Office Flex	First Industrial Realty Trust	Acquisition/Disposition

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<b>Newpoint Commons</b> Atlanta, GA	381,100 SF	3	\$25,150,000 Bulk Distribution	Triad Properties Corporation	Acquisition/Disposition
<b>Northmont Business Center (2nd)</b> Atlanta, GA	229,728 SF	3	\$25,100,000 Office Flex	Principal Real Estate Investors	Acquisition/Disposition
<b>Boca Industrial Park</b> Boca Raton, FL	386,046 SF	6	\$24,850,000 Light Distribution	TIAA	Acquisition/Disposition
<b>Amwiler-Gwinnett Industrial Park</b> Atlanta, GA	435,526 SF	6	\$24,500,000 Light Distribution	AMB Property Corporation	Acquisition/Disposition
<b>Atlas Cold Storage</b> Atlanta, GA	201,583 SF	1	\$24,000,000 Cold Storage	ProLogis	Acquisition/Disposition
<b>DeKalb Technology Center</b> Atlanta, GA	282,702 SF	8	\$23,000,000 Office Flex	CMD Realty	Acquisition/Disposition
<b>300 Lincoln Place</b> Maitland, FL	172,675 SF	1	\$22,250,000 Mid Rise Office	NORO Realty Advisors	Acquisition/Disposition
<b>North Atlanta Industrial Portfolio</b> Atlanta, GA	331,752 SF	4	\$21,930,000 Light Distribution	DP Partners	Acquisition/Disposition
<b>Summit Distribution Center</b> Memphis, TN	708,532 SF	1	\$21,900,000 Bulk Distribution	Principal Real Estate Investors	Acquisition/Disposition
<b>AirLogistics Center</b> Atlanta, GA	468,680 SF	3	\$21,579,623 Air Cargo	Republic Properties	New Development
<b>ParkNorth Business Center</b> Atlanta, GA	542,470 SF	8	\$21,500,000 Light Distribution	CB Richard Ellis Investors	Acquisition/Disposition
<b>Northmont Business Center</b> Atlanta, GA	229,728 SF	3	\$21,500,000 Office Flex	Seefried Properties	Acquisition/Disposition
<b>Nations Ford Business Park (2nd)</b> Charlotte, NC	456,000 SF	4	\$21,125,000 Light Distribution	RREEF	Acquisition/Disposition
<b>Northmont Distribution Center - A</b> Atlanta, GA	433,537 SF	4	\$20,855,000 Bulk Distribution	Seefried Properties	Acquisition/Disposition

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<b>100 Interstate South</b> Atlanta, GA	577,500 SF	1	\$20,575,000 Bulk Distribution	Panattoni CalEast Industrial Investors	Acquisition/Disposition
<b>CrownPointe One &amp; Two</b> Orlando, FL	402,932 SF	2	\$20,550,000 Bulk Distribution	McDonald Development	Acquisition/Disposition
<b>Memorial Center</b> Tampa, FL	183,736 SF	2	\$20,500,000 Suburban Office	American Realty Advisors	Acquisition/Disposition
<b>Westlake 1 &amp; 2</b> Tampa, FL	171,261 SF	2	\$20,407,500 Suburban Office	Carlson Real Estate Company Faison Capital Advisors	Acquisition/Disposition
<b>CrownPointe Three &amp; Four</b> Orlando, FL	266,034 SF	2	\$20,200,000 Bulk Distribution	McDonald Development	Acquisition/Disposition
<b>Transwestern Industrial Park</b> Charlotte, NC	568,536 SF	4	\$20,000,000 Bulk Distribution	Gulf Coast Associates Advent Realty LP	Acquisition/Disposition
<b>MD Hodges/ING Clarion Portfolio</b> Atlanta, GA	742,878 SF	14	\$19,800,000 Bulk Distribution	M.D. Hodges ING Clarion	Acquisition/Disposition
<b>International Airport Center</b> Dallas, TX	458,980 SF	2	\$19,550,000 Light Distribution	Oakmont Industrial Group	Acquisition/Disposition
<b>Satellite Distribution Center</b> Atlanta, GA	495,440 SF	3	\$19,350,000 Bulk Distribution	Triad Properties Corporation	Acquisition/Disposition
<b>Miami Airport West</b> Miami, FL	261,570 SF	5	\$19,275,000 Office Flex	TA Associates Realty	Acquisition/Disposition
<b>Button Gwinnett &amp; Westlake</b> Atlanta, GA	514,882 SF	4	\$19,200,000 Light Distribution	European American Realty	Acquisition/Disposition
<b>Southwoods Business Center</b> Atlanta, GA	340,756 SF	4	\$19,025,000 Bulk Distribution	Taylor & Mathis	Acquisition/Disposition
<b>Long Creek Business Park</b> Charlotte, NC	600,960 SF	2	\$18,900,000 Bulk Distribution	Robert Pattillo Properties Beacon Capital Partners, LLC	Acquisition/Disposition
<b>105 Kendall Drive</b> Atlanta, GA	408,600 SF	1	\$18,355,000 Bulk Distribution	Cohen Financial	Acquisition/Disposition

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<b>EastGroup Memphis Portfolio</b> Memphis, TN	713,050 SF	6	\$18,290,000 Light Distribution	EastGroup	Acquisition/Disposition
<b>Southhall Center</b> Orlando, FL	155,410 SF	1	\$17,854,000 Mid Rise Office	Principal Real Estate Investors	Acquisition/Disposition
<b>Large Suffolk Land Tract</b>	5,000 Acres		\$17,500,000 Raw Land	Integrity Capital	Investment Banking/Advisory
<b>Centennial Campus</b> Raleigh, NC	120,000 SF	1	\$17,400,000 Mid Rise Office	Duke Realty Corporation	Acquisition/Disposition
<b>Atlanta Northeast Portfolio</b> Atlanta, GA	458,526 SF	2	\$17,200,000 Bulk Distribution	Lincoln Property Company	Acquisition/Disposition
<b>Greenwood Industrial Park</b> Atlanta, GA	575,284 SF	3	\$17,000,000 Bulk Distribution	Robert Pattillo Properties	Acquisition/Disposition
<b>Atlanta Airport Gateway</b> Atlanta, GA	246,200 SF	1	\$16,650,000 Air Cargo	American Realty Advisors	Acquisition/Disposition
<b>Summit Distribution Center</b> Memphis, TN	708,532 SF	1	\$16,437,750 Bulk Distribution	Trammell Crow Company	New Development
<b>Atlanta Airport Distribution Center</b> Atlanta, GA	453,587 SF	1	\$16,300,000 Bulk Distribution	AMB Property Corporation	Acquisition/Disposition
<b>Hartman 1</b> Atlanta, GA	353,983 SF	1	\$16,250,000 Bulk Distribution	Opus Properties	Acquisition/Disposition
<b>Regency Center</b> Atlanta, GA	298,195 SF	9	\$16,175,000 Light Distribution	ProLogis	Acquisition/Disposition
<b>Gwinnett Park - Pool 2</b> Atlanta, GA	344,261 SF	4	\$16,065,500 Light Distribution	Duke Realty Corporation	Acquisition/Disposition
<b>3710 Atlanta Industrial Parkway</b> Atlanta, GA	443,800 SF	1	\$15,850,000 Bulk Distribution	TA Associates Realty	Acquisition/Disposition
<b>2957 Elm Hill Pike</b> Nashville, TN	87,230 SF	1	\$15,600,000 Office Flex	First Industrial Realty Trust	Acquisition/Disposition

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<b>Royal Woods</b> Atlanta, GA	303,830 SF	4	\$15,450,000 Light Distribution	Manulife Financial	Acquisition/Disposition
<b>10610 Freepoint Drive</b> Louisville, KY	506,440 SF	1	\$15,425,000 Bulk Distribution	Robert Pattillo Properties	Acquisition/Disposition
<b>Long Term Lease Portfolio</b> Birmingham, AL Memphis, TN	394,000 SF	2	\$15,410,000 Bulk Distribution	ProLogis	Acquisition/Disposition
<b>Cypress Park East</b> Orlando, FL	367,137 SF	2	\$15,400,000 Bulk Distribution	CalEast Industrial Investors	Acquisition/Disposition
<b>Shawnee Ridge</b> Gwinnett County, GA	20 Acres	0	\$15,300,920 Residential Land	IDI Corporate	Site Selection
<b>America's Gateway/Expressway Industrial Park</b> Miami, FL	306,924 SF	6	\$15,100,000 Light Distribution	CalEast Industrial Investors	Acquisition/Disposition
<b>5400 Fulton Industrial</b> Atlanta, GA	721,955 SF	1	\$15,000,000 Cold Storage	Wachovia Bank	REO Asset Advisory
<b>Southmeadow Business Park</b> Atlanta, GA	442,337 SF	2	\$14,850,000 Bulk Distribution	LaSalle Investment Management	Acquisition/Disposition
<b>1169 Canton Road</b> Atlanta, GA	266,250 SF	1	\$14,622,485 Bulk Distribution	MDH Partners	Acquisition/Disposition
<b>Airport International Center I</b> Miami, FL	207,000 SF	2	\$14,414,620 Light Distribution	TA Associates Realty	Acquisition/Disposition
<b>Airport International Center II</b> Miami, FL	179,850 SF	1	\$14,061,224 Light Distribution	Principal Real Estate Investors	Acquisition/Disposition
<b>Nations Ford Business Park</b> Charlotte, NC	456,000 SF	4	\$14,000,000 Light Distribution	Northwestern Mutual Life	Acquisition/Disposition
<b>AirCommerce Business Park</b> Atlanta, GA	268,400 SF	2	\$13,956,800 Air Cargo	Taurus Industrial Development, LLC	Acquisition/Disposition
<b>Park Forty Plaza</b> Raleigh, NC	122,234 SF	1	\$13,931,668 Mid Rise Office	CMD Realty	Acquisition/Disposition

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<b>Trinity Place</b> Raleigh, NC	111,927 SF	1	\$13,766,524 Suburban Office	Principal Real Estate Investors	Acquisition/Disposition
<b>5070 Phillip Lee Drive</b> Atlanta, GA	400,800 SF	1	\$13,700,000 Bulk Distribution	TA Associates Realty	Acquisition/Disposition
<b>100 Constitution Drive</b> Atlanta, GA	627,238 SF	1	\$13,700,000 Bulk Distribution	John W. Rooker and Associates, Inc.	Acquisition/Disposition
<b>Bailey Park at Barrett</b> Atlanta, GA	198,475 SF	5	\$13,400,000 Office Flex	Cornerstone Real Estate Advisers	Acquisition/Disposition
<b>Paragon</b> Orlando, FL	128,415 SF	1	\$13,393,575 Suburban Office	Principal Real Estate Investors	Acquisition/Disposition
<b>I-75 Distribution Center</b> Henry County, GA	232 Acres	0	\$13,202,625 Industrial Land	McDonald Development	Site Selection
<b>Interstate South Land</b> Henry County, GA	200 Acres	0	\$13,150,000 Industrial Land	Panattoni CalEast Industrial Investors	Acquisition/Disposition
<b>5395 Oakley Industrial Boulevard</b> Atlanta, GA	422,304 SF	1	\$13,000,000 Bulk Distribution	M.D. Hodges	Acquisition/Disposition
<b>Brickton Tract</b> Gwinnett County, GA	276 Acres	0	\$13,000,000 Industrial Land	Brickton Partners	Site Selection
<b>Henry Ford Distribution Center</b> Atlanta, GA	398,000 SF	2	\$13,000,000 Air Cargo	Nickol Commercial	Acquisition/Disposition
<b>Gwinnett Park Single Tenant</b> Atlanta, GA	217,061 SF	2	\$12,962,633 Bulk Distribution	RREEF	Acquisition/Disposition
<b>Transwest, Great Southwest &amp; Phillip Lee Drive</b> Atlanta, GA	619,553 SF	5	\$12,917,500 Bulk Distribution	TA Associates Realty	Acquisition/Disposition
<b>Southmeadow Buildings B &amp; F (2nd)</b> Atlanta, GA	442,337 SF	2	\$12,807,000 Light Distribution	Principal Real Estate Investors	Acquisition/Disposition
<b>280 Interstate North</b> Atlanta, GA	126,325 SF	1	\$12,555,000 Mid Rise Office	CMD Realty	Acquisition/Disposition

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<b>Interstate Northwest Business Park</b> Atlanta, GA	275,868 SF	4	\$12,500,000 Office Flex	Morgan Stanley	Acquisition/Disposition
<b>6021 Greensboro Drive &amp; 6355 Boatrock Blvd.</b> Atlanta, GA	696,250 SF	2	\$12,500,000 Bulk Distribution	TA Associates Realty	Acquisition/Disposition
<b>Northmont Distribution Center - B</b> Atlanta, GA	286,140 SF	2	\$12,319,739 Bulk Distribution	Seefried Properties	Acquisition/Disposition
<b>UOC Groveland</b> Orlando, FL	193,133 SF	1	\$12,150,000 Bulk Distribution	LaSalle Investment Management	Acquisition/Disposition
<b>Peachtree Corners Distribution Center</b> Atlanta, GA	356,355 SF	4	\$12,050,000 Bulk Distribution	Duke Realty Corporation	Acquisition/Disposition
<b>Corporex Plaza and President's Plaza</b> Tampa, FL	135,710 SF	5	\$11,950,000 Office Flex	Morgan Stanley	Acquisition/Disposition
<b>3000 South Corporate Parkway (2nd)</b> Atlanta, GA	203,280 SF	1	\$11,450,000 Bulk Distribution	Principal Real Estate Investors	Acquisition/Disposition
<b>Riverview Distribution Center - 400</b> Atlanta, GA	265,200 SF	1	\$11,300,000 Bulk Distribution	Republic Properties	Acquisition/Disposition
<b>Airport Gateway Park</b> Atlanta, GA	246,200 SF	1	\$11,200,000 Bulk Distribution	Seefried Properties	Acquisition/Disposition
<b>Center of Commerce Pool 2</b> Orlando, FL	321,613 SF	3	\$11,078,112 Bulk Distribution	Principal Real Estate Investors	Acquisition/Disposition
<b>The Woodlands</b> Atlanta, GA	255,360 SF	2	\$11,025,000 Bulk Distribution	Triad Properties Corporation	Acquisition/Disposition
<b>Southwoods Business Center - 700 &amp; 800</b> Atlanta, GA	191,016 SF	2	\$10,866,000 Bulk Distribution	Taylor & Mathis	Acquisition/Disposition
<b>125 Southside Court</b> Atlanta, GA	322,560 SF	1	\$10,673,625 Bulk Distribution	Capri Capital Advisors	Acquisition/Disposition
<b>North Atlanta Distribution Center</b> Atlanta, GA	260,050 SF	2	\$10,610,000 Bulk Distribution	Taylor & Mathis	Acquisition/Disposition

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<b>Southmeadow Buildings B &amp; F</b> Atlanta, GA	442,337 SF	2	\$10,600,000 Bulk Distribution	McDonald Development	Acquisition/Disposition
<b>Plaza 85</b> Atlanta, GA	191,526 SF	9	\$10,500,000 Office Flex	Goddard Investment Group	Acquisition/Disposition
<b>Progress Distribution Center III</b> Atlanta, GA	275,000 SF	1	\$10,500,000 Bulk Distribution	Principal Real Estate Investors	Acquisition/Disposition
<b>7100 Highlands Parkway</b> Atlanta, GA	150,000 SF	1	\$10,335,000 Single Story Office	ProLogis	Acquisition/Disposition
<b>Gainesville Industrial Park South</b> Gainesville, GA	319,027 SF	2	\$10,300,000 Bulk Distribution	Robert Pattillo Properties	Acquisition/Disposition
<b>Suwanee Creek Business Center</b> Atlanta, GA	172,800 SF	3	\$10,272,504 Light Distribution	CalEast Industrial Investors	Acquisition/Disposition
<b>Park Forty Plaza (2nd)</b> Raleigh, NC	122,234 SF	1	\$10,090,000 Mid Rise Office	Principal Real Estate Investors	Acquisition/Disposition
<b>Atlantic &amp; Northlake Distribution Centers</b> Atlanta, GA	204,031 SF	3	\$10,000,000 Light Distribution	Adler Group	Acquisition/Disposition
<b>Westpark 200</b> Hampton, VA	180,000 SF	1	\$10,000,000 Bulk Distribution	Taurus Industrial Development, LLC	Acquisition/Disposition
<b>Park 20 East</b> Atlanta, GA	341,084 SF	3	\$9,916,000 Bulk Distribution	Robert Pattillo Properties	Acquisition/Disposition
<b>Greenwood Industrial Park - Site 3</b> Henry County, GA	178 Acres	0	\$9,872,380 Industrial Land	Robert Pattillo Properties	Acquisition/Disposition
<b>Port 95 Industrial Center</b> Broward County, FL	151,389 SF	3	\$9,650,000 Light Distribution	JP Morgan Investment Management	Acquisition/Disposition
<b>Metro Airport Center</b> Nashville, TN	80,675 SF	2	\$9,550,000 Office Flex	First Industrial Realty Trust	Acquisition/Disposition
<b>Eastgate Tech Center</b> Nashville, TN	234,624 SF	1	\$9,000,000 Bulk Distribution	Taurus Industrial Development, LLC	Acquisition/Disposition

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<b>Long Creek Business Park (2nd)</b> Charlotte, NC	226,000 SF	1	\$8,093,250 Bulk Distribution	Robert Pattillo Properties Beacon Capital Partners, LLC	Acquisition/Disposition
<b>1645 Satellite Boulevard</b> Atlanta, GA	120,000 SF	1	\$8,050,000 Bulk Distribution	RREEF	Acquisition/Disposition
<b>Trammell Tract</b> Forsyth County, GA	126 Acres	0	\$7,968,246 Residential Land	Etowah Partners	Site Selection
<b>275 Declaration Drive</b> Atlanta, GA	228,800 SF	1	\$7,800,000 Bulk Distribution	MIGO II, LLC	Acquisition/Disposition
<b>Oakcliff Industrial Park</b> Atlanta, GA	123,611 SF	2	\$7,800,000 Light Distribution	King Properties	Acquisition/Disposition
<b>Publix Build-to-Suit</b> Atlanta, GA	138,000 SF	1	\$7,700,000 Bulk Distribution	Cabot Investment Trust	Acquisition/Disposition
<b>Franklin Forest</b> Marietta, GA	107,028 SF	3	\$7,425,000 Office Flex	AEW Capital Management	Acquisition/Disposition
<b>Southridge Business Park</b> Atlanta, GA	181,600 SF	1	\$7,300,000 Office Flex	Duke Realty Corporation	Acquisition/Disposition
<b>Northmont Distribution Center 600</b> Atlanta, GA	157,280 SF	1	\$7,093,200 Bulk Distribution	Seefried Properties	Acquisition/Disposition
<b>Northmont Distribution Center - C</b> Atlanta, GA	131,272 SF	1	\$7,065,950 Bulk Distribution	Seefried Properties	Acquisition/Disposition
<b>Chastain Meadows</b> Atlanta, GA	129,000 SF	1	\$6,900,000 Light Distribution	Taylor & Mathis	Acquisition/Disposition
<b>3000 South Corporate Parkway</b> Atlanta, GA	203,280 SF	1	\$6,850,000 Bulk Distribution	Hatfield Phillips	Acquisition/Disposition
<b>One Crown Plaza</b> Atlanta, GA	96,836 SF	1	\$6,600,000 Mid Rise Office	Principal Real Estate Investors	Acquisition/Disposition
<b>Royal Atlanta Distribution Center</b> Atlanta, GA	230,431 SF	2	\$6,100,000 Bulk Distribution	RREEF	Acquisition/Disposition

Project Name	Size	# Bldgs.	Value Product Type	Partner/Client	Project Type
<b>100 Business Center Drive</b> Atlanta, GA	168,000 SF	1	\$6,000,000 Bulk Distribution	RREEF	Acquisition/Disposition
<b>Kubota Tractor Building</b> Atlanta, GA	200,000 SF	1	\$5,200,000 Bulk Distribution	John W. Rooker and Associates, Inc.	Acquisition/Disposition
<b>Highway 92 @ I-75 - Site 1</b> Cherokee County, GA	12 Acres	0	\$5,166,667 Industrial Land	Private Investor	Site Selection
<b>7030 Buford Highway</b> Atlanta, GA	96,160 SF	1	\$4,800,000 Bulk Distribution	Lincoln Property Company	Acquisition/Disposition
<b>Powers Ferry Road</b> Cobb County, GA	9 Acres	0	\$4,491,080 Office Land	Avanti Properties	Acquisition/Disposition
<b>Oakmont Industrial "B" Portfolio</b> Atlanta, GA	295,213 SF	4	\$4,490,139 Light Distribution	Oakmont Industrial Group	Acquisition/Disposition
<b>2150 Button Gwinnett Drive</b> Atlanta, GA	139,045 SF	1	\$4,200,000 Bulk Distribution	AEW Capital Management	Acquisition/Disposition
<b>Bankers Industrial</b> Atlanta, GA	144,720 SF	2	\$4,100,000 Light Distribution	Principal Real Estate Investors	Acquisition/Disposition
<b>I-985 @ Horizon Creek</b> Gwinnett County, GA	62 Acres	0	\$4,000,000 Industrial Land	Private Investor	Site Selection
<b>560 Old Peachtree Road</b> Atlanta, GA	64,000 SF	1	\$3,550,000 Light Distribution	First Industrial Realty Trust	Acquisition/Disposition
<b>3635 Zane Trace Drive</b> Columbus, OH	98,880 SF	1	\$3,200,000 Light Distribution	First Industrial Realty Trust	Acquisition/Disposition
<b>2700 Yonkers Road</b> Raleigh, NC	60,000 SF	1	\$3,075,000 Bulk Distribution	Berwind Property Group	Acquisition/Disposition
<b>3845 Crowfarn Drive</b> Memphis, TN	105,785 SF	1	\$2,750,000 Light Distribution	EastGroup	Acquisition/Disposition
<b>Lawrenceville-Suwanee Road</b> Gwinnett County, GA	39 Acres	0	\$2,685,000 Industrial Land	Private Investor	Site Selection

Project Name	Size	# Bldgs.	Value Product Type	Partner/Client	Project Type
<b>Wade Green Distribution Center</b> Cobb County, GA	48 Acres	0	\$2,588,017 Industrial Land	Private Investor	Site Selection
<b>Liberty Land</b> Henry County, GA	52 Acres	0	\$2,505,025 Industrial Land	Oakmont Industrial Group	Site Selection
<b>ProLogis Chattanooga Portfolio</b> Chattanooga, TN	489,800 SF	2	\$2,402,976 Bulk Distribution	ProLogis	Acquisition/Disposition
<b>Highway 92 @ I-75 - Site 2</b> Cherokee County, GA	52 Acres	0	\$1,810,000 Industrial Land	Cobb County Water Authority	Site Selection
<b>Greenwood Industrial Park - Site 4</b> Henry County, GA	33 Acres	0	\$1,617,200 Industrial Land	Robert Pattillo Properties	Acquisition/Disposition
<b>Greenwood Industrial Park - Site 5</b> Henry County, GA	32 Acres	0	\$1,547,878 Industrial Land	Robert Pattillo Properties	Acquisition/Disposition
<b>Greenwood Industrial Park - Site 1</b> Henry County, GA	26 Acres	0	\$1,379,433 Industrial Land	Robert Pattillo Properties	Acquisition/Disposition
<b>Greenwood Industrial Park - Site 2</b> Henry County, GA	29 Acres	0	\$1,375,564 Industrial Land	Robert Pattillo Properties	Acquisition/Disposition
<b>Satellite Boulevard Site</b> Gwinnett County, GA	22 Acres	0	\$1,255,100 Industrial Land	UGI Industries	Site Selection
<b>Interstate South Land - Site 1</b> Henry County, GA	18 Acres	0	\$1,140,000 Industrial Land	Panattoni	Acquisition/Disposition
<b>Butt's County Quarry - Site 4</b> Atlanta, GA	249 Acres	0	\$1,095,600 Industrial Land	Private Investor	Site Selection
<b>Butt's County Quarry - Site 3</b> Atlanta, GA	241 Acres	0	\$1,060,400 Industrial Land	Private Investor	Site Selection
<b>Greenwood Industrial Park - Site 6</b> Henry County, GA	15 Acres	0	\$1,020,000 Industrial Land	Robert Pattillo Properties	Acquisition/Disposition
<b>Oakdale Road Tract</b> Cobb County, GA	18 Acres	0	\$800,045 Residential Land	Private Investor	Site Selection

Project Name	Size	# Bldgs.	Value Product Type	Partner/Client	Project Type
<b>Butt's County Quarry - Site 1</b> Atlanta, GA	158 Acres	0	\$553,000 Industrial Land	Plum Creek Timber Company	Site Selection
<b>Bailey Park @ Barrett - Land</b> Cobb County, GA	8 Acres	0	\$550,000 Office Land	Cornerstone Real Estate Advisers	Site Selection
<b>Butt's County Quarry - Site 2</b> Atlanta, GA	100 Acres	0	\$392,000 Industrial Land	Private Investor	Site Selection